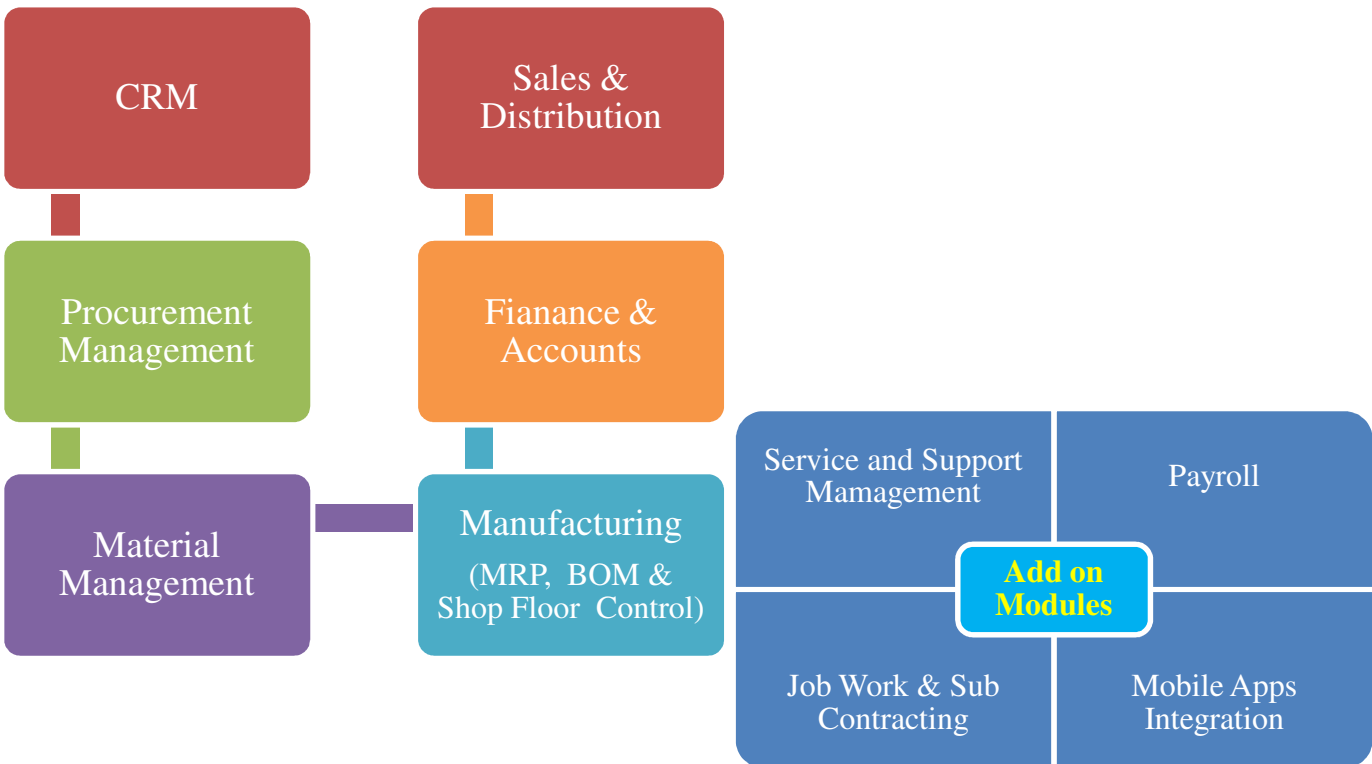




eFacto is a multipurpose ERP Software for Manufacturing and Distribution innovated after brainstorming efforts by skilled technologists and continually updated based on the input of the specialized functional experts from various domains.



## Why eFacto ERP

### Who doesn't need it

- Buy and implement ERP system just to make it as a record keeping device.

EXIT

### Who needs it

1. One who doesn't want to miss any business opportunity.
2. Reduce order processing and order-to-cash cycle
3. Improve Cash flow and reduction in overheads.
4. Monitor and Minimize Manufacturing Wastages & Cost.
5. Want to make your product most competitive in market.
6. Accelerate audit and financial close.
7. Want to reduce resource cost.
8. Ship to your customer as per commitment date
9. Standardize business processes and grow your business.

ENTER

## How eFacto Makes it Possible

1

• Strong CRM ensures every lead is converted into opportunity and if not, analysis on lost cases to help take necessary measures for future.

2

• Modules integrated approach and rich functionality like MRP, inventory levels etc. makes the process fast.

3

• Sales invoice integration capability with financials enables real time monitoring of receivable accounts, which leads to instant follow-ups and speedy realization.

4

• WIP wastages, rework, rejection at shop floor and physical stock check functionality may open your eyes and force you to take necessary measures to prevent or minimize them.

5

• Material purchased at low price and reduced manufacturing cost helps to maintain competitive price of your product.

6

• As financial data is automatically updated at real time, hence no major special preparation is required for financial close and audit.

7

• Secondary or subsequent document generation from primary document at a click of mouse, no duplication in data entry and integrated modules approach require lesser manpower resources to perform tasks.

8

• Complete order and production job tracking features allow you to take precautionary measures in advance so that products to ship are readily available in store before shipment date.

9

• By adopting eFacto's industry tested standard processes, your business processes automatically get standardized, which requires less monitoring of backend operations and you may concentrate on sales and marketing.

Introduction to eFacto ERP

eFacto ERP is an integrated software suite for small and midsize enterprises (SME), which is easy to use, requires low IT infrastructure and cost, scales high in standardizing business processes and helps business to grow. It ensures smooth running of backend operations so that you can concentrate more on sales and marketing activities.



KEY ADVANTAGES



*Easy to Use Reporting Tool*

*Spreadsheet like Working Experience*

*Validations & Control Checks*

**Key Processes**



**Functional Customer Relationship Management:**

eFacto ERP offers easy to use and practical CRM solution specially built for Indian sub continent companies after deep study of work culture and mind set of work forces.

- CRM system is Cloud based and integrated with eFacto ERP system.
- Detailed leads, opportunities and conversion analysis helps in deciding effective source of campaign and advertising in future.
- Personal contracts database reduces future marketing cost as helps in generating multiple orders through a single contract.
- Complete communication history including mails, helps in reducing response time in replying customer queries and effective customer relationship.



**Order-to-Cash Management:**

eFacto ERP fast tracks your order-to-cash processes. The processes are integrated with CRM, Inventory and Financials.

- Converts sales orders and routes them to the MRP or dispatch team.
- Stock hold generated on sales order helps in material procurement planning.
- Sales persons are restricted to view orders, sales and customer data of their own and in lower hierarchy.
- Automatic linking of quotation, sales order, dispatch advice, packing list and invoice reduces data entry time.
- Sales targets and achievement ensues better monitoring sales team and higher revenue generation.



**Key Processes****Complete Procure-to-Pay Management:**

eFacto's procurement management capabilities reduce landed cost of goods and services, streamline procure-to-pay processes.

- Indent authorization/approval system ensures purchase of only required material and services.
- Strong comparative chart and vendor approval mechanism allows to purchase goods and services with best available quality and at lowest price.
- Enables tracking of purchase orders and follow-ups with vendors to ensure delivery of material in works premises as per delivery date mentioned in purchase order.
- Vendor rating and history features makes vendor selection process easier and effective.

**Inventory and Fulfillment Management:**

eFacto Inventory Management offers a complete set of capabilities that provide complete control over various types of material in the store or warehouse and its movement across the organization.

- Barcode enabled inventory ensures high level of accuracy and fast recording of inventory transactions.
- Multiple location inventory management enables easily managing which warehouse location will receive or dispatch an order.
- Inventory cost management automatically calculates landed cost, and provides a variety of costing methods.
- Matrix item management enables easy support for items that vary based on attributes such as colors and sizes.
- Supports serialized assemblies with support for serial and lot/batch numbers.
- Inventory level (Min, Max and Reorder) ensures adequate inventory in hand for production and shipment.

## Key Processes

### Order Fulfillment with Production Planning & Control:

eFacto ERP offers solutions for discrete and process production systems. The extensive feature set includes configurable production stages, definable quality control parameters, flexible BOM, extensive shop floor control and Job Tracking.

- Configurable production stages and quality control parameters as per product line.
- Flexible BOM mechanism by product, by order with multiplicity in hierarchy.
- Automate order fulfillment strategies through Material Requirement Planning (MRP).
- In process job merging, transferring, holding and assembling for fast processing of SOS orders.
- Job card and route card level production capabilities.
- Complete tracking of WIP, customer's orders and Job.
- Production cost with respect to material and resources.



### Comprehensive Financial Management:

eFacto's financial management provides you with everything you need to automate your accounting processes.

- Budgets and cost centre provides monitoring mechanism to control administrative expenses.
- Strong purchase bill passing feature ensures booking and payment of right bill and eliminates changes of fake bill passing and payment.
- Receivable management features like ageing, reminders enables high realization of receivable accounts.
- Integrated approach ensures visibility in financial transactions across the organization.
- All types of reports are available to meets statutory and legal compliances.

[Contact US](#)

To understand more about leveraging eFacto ERP for your enterprise, Please contact:



**BNG Infotech Private Limited**

A-13, Naraina Industrial Area, Phase I  
New Delhi 110 028  
Phone: +91 11 4505 1991-92

**Mumbai Office:**

808, Prabhat Centre Annex  
Sector 1A, Belapur CBD,  
Navi Mumbai 400416  
Phone: +91 22 6570 6030

Write Your Queries to:

[info@bng.co.in](mailto:info@bng.co.in)

About BNG Infotech:

BNG Infotech is a domestic IT services company that focuses to make business information simplified. The company has made its presence felt in the domestic ERP solutions market within 10 years of its incorporation. The company specializes in ERP solutions for Manufacturing, Distribution, Transportation, Logistics, Warehousing and Retail domains. For more information visit:

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